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Two of Armanino Consulting's High Tech Clients to Be Recognized for Outstanding Business Achievements by Microsoft at Convergence 2011

Network Equipment Technologies and Microsemi win Microsoft Dynamics® Excellence Awards

San Ramon, Calif. — April 4, 2011— Armanino Consulting is pleased to announce their customers, **Network Equipment Technologies (NET)** and **Microsemi**, were recognized by Microsoft® with a 2011 Microsoft Dynamics Customer Excellence Award for excellence in **Innovation – Dynamics AX** and **Overall Excellence – ERP**, respectively. Both companies will be honored by Microsoft executives at an awards luncheon on Monday, April 11, at Convergence 2011 Atlanta, the premier Microsoft Dynamics user conference.

Additionally, **Armanino Consulting** (<http://www.amllp.com/dynamics>) takes pride in two of its customers achieving finalist status in this prestigious awards program. **NET** was a finalist in the **Excellence in Evangelism – Dynamics AX** category and **ShoreTel, Inc.** was a finalist in the **Excellence in Financial Management** category. NET, Microsemi and ShoreTel all utilize Armanino Consulting's **Dynamics AX for High Tech Industries™ Independent Software Vendor (ISV)** solution, to advance their business objectives and streamline operations.

"Our solution for High Tech companies provides a great depth of functionality and accelerates the time-to-value for the semiconductor, fabless, software, discrete, contract manufacturers and networking industries," said Chris Moore, partner at Armanino Consulting. "By building niche functionality upon the robust, user-friendly architecture of Dynamics AX, we provide value by providing a deeper level of customer intimacy through specialized vertical solutions that meet the unmet demands of the industry, and reduce the need for customers to support expensive, disparate systems that are typical of companies in the high tech industry."

The 2011 Customer Excellence Awards, which are presented in 19 categories, recognize and celebrate Microsoft Dynamics customers that have achieved notable accomplishments using Armanino Consulting's Microsoft Dynamics solutions.

NET was recognized for its strong commitment to **Innovation**. Working with Microsoft Dynamics certified partner Armanino McKenna of San Ramon CA, NET delivered on deep integration between AX and CRM, automating business process and maximizing Microsoft technology to enhance their communication, collaboration and coordination across the business.

"Our ability to utilize and integrate existing Microsoft technology has enabled us to focus on streamlining our business, automating processes and improving communication throughout NET – which in turn leads to gains in productivity," said Carmel Wynkoop, NET's CIO/VP of IT.

Microsemi was recognized for its strong commitment to **ongoing achievement in ERP**. Working with Microsoft Dynamics certified partner Armanino Consulting of San Ramon, Calif., Microsemi delivered on its goal to strategically align its technology roadmap with the entire stack of Microsoft products. Over the last six years, Microsemi has built a Center of Excellence around Dynamics

AX, including a world class Dynamics AX development team and a dedicated group of business analysts. Microsemi has had an aggressive acquisition strategy over the last several years and has replaced many Tier 1 and Tier 2 ERP solutions, as a result of its acquisitions, in a timely and cost effective manner to drive the company's overall IT strategy.

Established in 1997, the Customer Excellence Awards are awarded each year at the Convergence user conference in the United States. Microsoft Dynamics customers, partners and team members submit nominations. Judging teams for each of the categories rated nominations on category specific criteria. Proposed winners for each category were then presented and reviewed by a panel of Microsoft executive judges for final approval. As part of that final review winning customers were chosen, including the Overall Excellence Award winning customers.

Microsoft Dynamics is a line of financial, customer relationship and supply chain management solutions that help businesses work more effectively.

About Armanino Consulting

Armanino Consulting is one of the largest Microsoft Dynamics partners in the nation and offers the Microsoft **Dynamics AX for High Tech Industries**™ Certified for Microsoft Dynamics (CfMD) solution. This product helps technology companies including software & internet, semiconductor, medical device, and electronics manufacturers, to empower their sales forces, cut costs and time-to-market, improve forecast accuracy, and manage distributor relationships and supply chains. As a Microsoft President's Club partner, Armanino Consulting is amongst the top 5% of partners in the country.

Armanino Consulting provides comprehensive services to the CFO organization, including IT systems and strategy; outsourced accounting; governance, risk and compliance; financial management; and business advisory services. The firm is the 37th largest public accounting and business consulting firm in the nation. In addition to its San Ramon headquarters, the company has offices in San Francisco and San Jose, California; Portland, Oregon; and Seattle, Washington.

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