

when it was launched with a handful of FTEs. “Today,” he writes, “the practice has grown to 115 people and is on target to generate some \$34 million in revenue this year.”

In the article on the firm, Armanino Consulting Partner-in-Charge Tom Mescall says that the strategy that produced such spectacular growth was a focus on the needs of Chief Financial Officers. “But we got really specific and took it a step further by focusing on CFOs of fast-growing companies, firms that are anywhere from about \$50 million up to \$1 billion” in annual revenue.

In commenting on the recognition, Mescall says that “We are very proud of the results our people have produced. These acknowledgments from insider experts in the trade press are very gratifying and highlight the talent we have worked very hard to attract to our firm. We have a clear strategy and very insightful consultants to execute that strategy to the benefit of our clients.”

About Armanino Consulting

Armanino Consulting, a division of Armanino McKenna LLP, the largest CPA and business consulting firm based in California, provides comprehensive services to the CFO organization of fast-growing companies, including Microsoft Dynamics Implementation services, CFO Advisory and Outsourcing services.. The firm is the 35th-largest public accounting and business consulting firm in the nation and the fastest-growing firm on the West Coast, according to *Accounting Today*. In addition to its San Ramon headquarters, the company has offices in San Francisco and San Jose, California; Portland, Oregon; and Bellevue, Washington.

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